PETS BEST INSURANCE

Adding Pet Insurance as a Staff Benefit

Providing a Simplified Staff Discount Plan for Veterinary Hospitals

If you're like most veterinary hospitals, you offer reduced-fee veterinary care to your employees. This lost revenue can add up, but if you add pet insurance as a staff benefit instead of discounts, hospital receive full payment for services rendered to employees, and employees can choose plans that reimburse 70%, 80%, 90%, or 100% of covered expenses after a deductible.

In this win-win situation, your employees receive improved benefits, your hospital increases revenue and it's easier for you to manage your expenditures.

Pets Best Insurance Offers:

- Plans that reimburse 70%, 80%, 90% or 100% after a deductible on covered services at your clinic
- Fast claims processing – most within 5 days
- Direct deposit reimbursement
- Coverage for emergency and specialist care
- Plans can be tailored to fit any budget
- Free staff informational presentations via interactive webinars

Customizable: You decide how much to contribute toward your employees' plans. Employees may elect to insure additional pets or obtain higher coverage at their own cost.

Increased Options: With pet insurance, your employees will have access to emergency care, specialists, and referral services. If any of your employees are already Pets Best policyholders, we can roll their policy into the hospital's group billing account. If employees leave the hospital, they have the option to continue the plan at their own cost without any lapse in coverage.

Obtaining a Quote: Hospital employees may be eligible for a 5% discount. Individuals who enroll multiple pets may qualify for an additional discount. Discounts are available in most states

If you would like to receive a sample quote, **please complete the back of this form**. If you decide to move forward, each employee will then be required to complete an insurance application which will be provided to you at a later date.

If you have any questions, please call us at **877.738.7237** or send an email to **vetservices@petsbest.com**. We look forward to helping make pet insurance a positive experience for you and your hospital.

This material describes Pets Best insurance plans in general terms. Eligible expenses and coverage may vary by state, depending on your plan selection. All pet insurance plans have limitations and exclusions. Information is believed to be accurate as of the production date; however, it is subject to change. For more information about Pets Best plans, refer to www.petsbest.com.

Insurance plans offered and administered by Pets Best Insurance Services, LLC are underwritten by Independence American Insurance Company, a Delaware Insurance company. Independence American Insurance Company is a member of The IHC Group, an insurance organization composed of Independence Holding Company (NYSE:IHC) and its operating subsidiaries. The IHC Group has been providing life, health and stop loss insurance solutions for nearly 30 years. For information on The IHC Group, visit, www.ihcgroup.com. In states in which Independence American Insurance Company's new policy form has not yet received regulatory approval, policies will be underwritten by Aetna Insurance Company of Connecticut. Each insurer has sole financial responsibility for its own products. To determine the applicable underwriter in your state go to www.petsbest.com/underwriter or please call Pets Best at 1-877-738-7237.

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Quote Request

This request for quote does not consitute an application for Insurance

Vet Clinic: _____
Contact: _____
Phone: _____
Fax: _____
Email: _____

Send Quote Request to:
Fax: 1-866-777-41434
or email to
vetservices@petsbest.com

Employee Name	Pet Name	Employee Home Zip	Species: C/F	Spayed/ Neutered?	Breed	Age	Pre-Existing Condition(s)